

Message Text

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INFO OCT-01 ARA-06 ISO-00 EB-07 /014 R

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P 022246Z PEB 76

FM SECSTATE WASHDC

TO AMEMBASSY KINGSTON PRIORITY

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E.O. 11652: N/A

TAGS: BENC, JM

SUBJECT: MAJOR PROJECT: LUANA PETROLEUM REFINERY

REF: KINGSTON 5001

1. FOSTER WHEELER CORPORATION (F.W.) CONTACTED COMMERCE/MEPD IN RESPONSE TO TENDER ANNOUNCEMENT REFTEL. FW INTENDS PREQUALIFY FOR CONSTRUCTION AND ALSO SUPPLY OF VARIOUS EQUIPMENT PACKAGES. PER SUGGESTION REFTEL, FW OBTAINED PREQUALIFICATION DOCUMENTS FROM JAMAICAN EMBASSY, WASHINGTON. (JAMAICA'S UNITED NATIONS REPRESENTATIVE DID NOT HAVE MATERIAL.)

2. FIRST PROBLEM IS DISCREPANCY IN PREQUALIFICATION DEADLINE. PREQUAL DOCUMENTS (FOR EQUIPMENT) STATE MARCH 1 IS DEADLINE; HOWEVER ADVERTISEMENT PUBLISHED IN SUNDAY (FEB. 1) NEW YORK TIMES GIVES PREQUAL DEADLINE AS FEBRUARY 15. WOULD APPRECIATE CLARIFICATION SOONEST.

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3. NY TIMES AD ALSO STATES THAT BID PACKAGES (ASSUME THIS IS SPECIFICATIONS AND ACTUAL TENDER DOCUMENTS) WILL BE AVAILABLE MARCH 1 TO PREQUALIFIED FIRMS. COMPLETED BIDS MUST BE RECEIVED IN LUANA DEVELOPMENT OFFICES BY NOON APRIL 15. FOSTER WHEELER NOTES THIS IS UNUSUALLY SHORT PERIOD FOR BID PREPARATION AND EXPRESSES CONCERN REGARDING ABILITY TO MEET DEADLINES. PLEASE CONFIRM THAT THIS IS CASE. (WE WONDER WHETHER THIS MEANS THAT TENDER IS ONLY FORMALITY AND THAT CHOICES OF SUPPLIERS MAY ALREADY BE MADE.) EMBASSY MAY WANT TO EXPRESS CONCERN RE SHORT BID PREPARATION TIME TO APPROPRIATE OFFICIALS.

4. FW ALSO CONCERNED THAT NEITHER ADVERTISEMENT NOR PREQUAL DOCUMENTS GIVE DESCRIPTION OF SCOPE OF CONSTRUCTION WORK TO BE PERFORMED. WOULD APPRECIATE IF EMBASSY COULD OBTAIN FURTHER DETAILS OF CONSTRUCTION REQUIREMENTS.
INGERSOLL

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NNN

*** Current Handling Restrictions *** n/a

*** Current Classification *** LIMITED OFFICIAL USE

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